



SEATTLE NEWS

The Newsletter of the Greater Seattle Chapter of IFMA
IFMA SEATTLE: YOUR RESOURCE FOR EXCELLENCE!

December 2005

IN THIS ISSUE

Programz Corner
front page

President's Message &
IFMA Officers
page 2

Continuing Education
page 3

Member & Continuing Education
page 4

Educational Article &
Announcements
page 5

Facilities Article cont.
page 6

Article of Interest
page 7

Career Opportunity
page 8

IFMA Sponsorship
page 9

Sponsorship & Advertising
page 10

IFMA Committee Chairs
page 11

Calendar
page 12

Our Mission

Create an environment that supports the diverse membership of IFMA and encourages each member's growth in the areas of facility management most important to them individually.

Programz Corner

Thanks to Avidex and Magna Design for the excellent November tomorrow space program on advances in audio-visual technology. Presentations and hands on demonstrations featured the latest in technology for video conferencing, presentation and display equipment, and video security. In depth information was provided for system infrastructure, support, control and technology integrated furniture. The event was one of the best attended of the year.

Decembers early program "Delivering Great Internal Customer Service: FM's Model by Intention" features Tom Hebner, Director of Facilities Services at Premera Blue Cross, and Bonnieclare Erling of F2F Consulting LLC. Tom will share inspiring stories and his philosophy of what it means to deliver great internal customer service. Bonnieclare will discuss how facility managers, knowing where they are in the crossroads, can lead by praising and counseling their staff, and setting internal service excellence competencies. Come—share your internal customer service stories and questions during this interactive, educational program. Don't miss this terrific opportunity to get involved, network and learn.

Date: December 6th, 7:30 AM Registration. 8:00 AM - 9:30 AM Program

Place: Getty Images
601 North 34th St.
Seattle, Washington

As we roll in to the new year mark your calendar for the January 24th tour of the SonoSite manufacturing facility in Bothell. SonoSite is the world leader in hand-carried ultrasound. Through its expertise in ASIC design, SonoSite is able to offer imaging performance typically found in costly ultrasound machines weighing more than 300 pounds in a system that is approximately the size and weight of a laptop computer. With more than 25,000 systems installed worldwide, SonoSite is the recognized innovator of the most rapidly growing sector of the global ultrasound market. The tour promises to be an up close look at an innovative and cutting edge manufacturing facility. The program runs from 7:30-9:00 am. SonoSite is located at 21919 30th Drive SE, Bothell.

The end of the year is a good time to express our appreciation to all the members and guests who helped put together so many interesting and valuable tours and programs this past year. Special thanks to Eric Postle of Puget Sound Properties, and Marlaine McCauley of Apex Facility Solutions, co chairs of the programs committee, for the many hours of effort and energy they have given over the past 2 years.

Here's to a prosperous 2006 and many more IFMA adventures to come.

The Programs Committee
Marlaine McCauley
Eric Postle
Neil Bavins



PRESIDENT'S MESSAGE

Chris Lewis

**Greetings Fellow
IFMA members**

Happy Holidays!

I hope everyone enjoyed Tomorrow Space on November 15th with its focus on AV trends in the workplace. We'd like to recognize our sponsors and host for supporting informative meeting events.

December 6th brings our event on Customer Service at Getty Images - the core of our business. We look forward to seeing you at this and future events and as always are looking for your input on locations you would like to tour and topics you want to hear about.

We kick off the New Year with a tour of Sonosite's facility in Bothell on January 24th. They do some amazing things with ultrasound that you've got to see to believe. More information will be coming your way soon.

At the Chapter Board, we'll be starting the year with some strategic planning with the help of the International office. If there's anything you would like to suggest or any concerns you have, please contact me or any other board member so that we can bring these issues forward.

The Educational Symposium is on the horizon and your Education Committee is working to make this a great event. We look forward to seeing many of you there.

With the holiday season upon us, I'd like to wish all of our members a safe and happy December and ask that we continue to remember those who are less fortunate and support them with your donations of your resources and especially your time.



IFMA SEATTLE: YOUR RESOURCE FOR EXCELLENCE

Best Regards, Chris Lewis, CFM

Officers

president
Chris Lewis, CFM

tel: 206-226-1650
fax: 206-404-6830
email: clewis@egjsrealstate.com

vice president
Eric Postle
Puget Sound Properties Comm. Real Estate

tel: 425.586.5646
fax: 425.455.9138
email: epostle@pugetsoundproperties.com

2nd vice president
open

tel:
fax:
email:

secretary/treasurer
Linda Gettman
Fleischmann Office Interiors

tel: 206.826.6317
fax: 206.623.3317
email: linda@sfoi.com

immediate past president
David W. Ling, CFM
Home Street Bank

tel: 206.389.4415
fax: 206.515.4040
email: david.ling@homestreet.com

chapter administrator
Association Management, Inc.

tel: 1.877.460.5880 toll free
fax: 253.265.3043
email: aminc1@juno.com

Continuing Education

Why Daylighting Matters: How Daylight affects occupants and the energy performance of our buildings

Wednesday, December 7, 2005

Lisa Heschong, principal of Heschong Mahone Group

She led the project teams which analyzed the impacts of daylighting on human performance. She analyzed baseline lighting characteristics and created a computer model of lighting energy use for the California Energy Commission. She also is author of Thermal Delight in Architecture, a co-author of the Advanced Lighting Guidelines, the CHPS Best Practices Manual, and the Skylighting Guidelines. As a lighting expert, she developed the successful web-based training program for the Federal Energy Management Program. She has conducted numerous lectures and workshops across the country on issues of daylighting, high performance design, energy efficiency, and human comfort.

Lighting Design Lab Annual Open House

Wed, Dec 7, 2005, Seattle, WA

Join us in our yearly celebration of lighting in our region. We kick off the day with our New Products Trade Show at 10AM, where the best new lighting products are on display, and local manufacturer representatives will answer all of your questions. Our keynote speaker will talk from 11 - Noon about the future direction of the LDL. The buffet lunch from 12 - 1 will give you a chance to catch up with old friends and discuss the stimulating topic addressed by the keynote speaker, and revisit the trade show. This year our "What's New in Daylighting" seminar will be at 1:30. The trade show ends at 3.

Build It LEED: A General Contractor's Guide to LEED Implementation

Dec 13, 1 - 5 PM, CCS, Spokane. More info and registration. The first 40 registrants will receive half-price (\$75) registration thanks to support from the Community Colleges of Spokane! Register by Dec 5 before the early bird discount ends. This training will get

SAVE THE DATE!

IFMA Seattle's Annual Education Symposium

March 2, 2006, 8 - 3pm at the Lynnwood Convention Center

A day of educational sessions, mini trade show, facility tour of Lynnwood's first registered LEED-CI building, keynote presentations on trends in facility management and the economic lookout for our great Northwest.

UW Engineering Professional Programs. Certificate Program in Facilities Management. Website:

www.engr.washington.edu/epp/

Phone: 1-866-791-1275

--more continuing education
on page three

3132 NE 133rd Street
Seattle, WA 98125-4423
(206) 367-2500
Fax: (206) 368-6856
www.psref.com



PUGET SOUND REFRIGERATION

- HVAC Service
- Control Systems
- Energy Management
- Commercial / Industrial
- Preventive Maintenance
- 24 Hour Emergency Service
- Design / Install

Quality Services Delivered With Integrity



Building Operator Certification

An Important Step for Your Future

Contact info:
www.theBOC.info

Serving IFMA members since 1996

Recognition

Welcome New Members

Edward Hannaman – Safety Supervisor – UNICCO
Integrated Facility Services

John Furman, PEng – Commander – US Coast
Guard

Paul Rynearson – Business Development Manager
– Allsteel

Gary Mueller – Senior Project Manager – Emick
Howard & Seibert, Inc.

Stephen Crutcher – Facilities Manager –Northwest
Center Industries

Kay Benefiel – Manager, Special Projects Division
– Poe Construction

Carol Rofkar - Student

Anniversaries

William Archer Jr., RPA – Washington Dental
Service – **13 years**

James P. Rothwell, AIA – Callison Architecture -
12 years

Eric J. Herrmann – Tacoma Public Utilities - **12
years**

Gregg Adkins - Internal Revenue Service – **6 years**

*Cindy Strickland
Kim Shelton, IIDA
Co-Chairpersons,
Membership Committee*

Continuing Education

Winter Energy Saving Ideas

Natural Gas Saving Ideas

The U.S. Department of Energy offers a short list of natural gas saving ideas for facilities and central plants.
http://www.eere.energy.gov/femp/services/energy_aware_fec.cfm

BOC QuickTips

BOC offers these winter energy saving ideas for building operators and facilities managers.

http://www.neep.org/boc/q_tips.htm#January04

http://www.neep.org/boc/q_tips.htm#October04

PSE boosts rebates for occupancy sensors and timers by 300%

Consider this: If the lights at your facility get left on all night and at other times when the building is unoccupied, you may be using as much as 45 percent more energy than necessary, according to the California Energy Commission. That's one reason why PSE has increased its rebate amounts for occupancy sensors and timers. Our rebates, now three times higher, range from \$30 to \$60 per unit.

<http://www.energyinbusiness.com/EIB05111202.htm>

Receive public recognition for purchase of green power

PSE provides its business customers another incentive to invest in renewable energy. Helping to protect our quality of life in the Pacific Northwest and our communities has always been the main reason for choosing green power. In addition, PSE recently developed yet another business reason: we're equipping our Green Power Program commercial partners with the tools to enhance their image and build trust among their customers and employees.

<http://www.energyinbusiness.com/EIB05111203.htm>

IFMA Educational News Announcements

Two IFMA Members Receive 2005 BetterBricks Awards

The Northwest Energy Efficiency Alliance's BetterBricks honored eight commercial building professionals for their commitment to sustainable, high performance building in the Puget Sound area last month.

King Tang, Project Director for McKinstry Company, and **Scott Rusch**, Vice President of Facilities and Operations at the Fred Hutchinson **Cancer Research Center**, received **SERVICE PROVIDER/FACILITY MANAGEMENT PROFESSIONAL AWARDS**.

More information about their achievements and the BetterBricks Awards:

<http://www.betterbricks.com/default.aspx?pid=awards&orgid=25>

Real Estate Strategies that Increase Profit & Improve Performance

Services:

- Tenant Representation
- Leasing
- Sales
- Advisory

For More Information, Contact:



Eric Postle, SIOR

Principal

(425) 586-5646

epostle@pugetsoundproperties.com

10900 NE 4TH STREET, SUITE 1950
BELLEVUE, WA 98004

www.pugetsoundproperties.com



Feature Article

The Changing Face(s) of Facilities Management

This article first appeared in the BOC Bulletin, Summer-Fall 2005. It features IFMA Members, Teresa Rodgers, ID Biomedical, Judy Johnson, Washington State Department of Social and Health Services, and Christian Crowell, Weyerhaeuser. It is excerpted here with permission of the Northwest Energy Efficiency Council. Last month: Teresa Rodgers. This month: Judy Johnson and Christian Crowell.

Judy Johnson, NOW Emergency Management Coordinator: Where Interest and Experience Meet

"Safe and healthy" is everything to Judy Johnson these days. Johnson is with the Washington State Department of Social and Health Services. She was a Facilities Operation Manager until a year ago, but her experience made her the best candidate for the department's NOW Emergency Management Coordinator. Her task? To write an emergency plan of action for all four hundred of the department's statewide facilities – large to small – taking into account the buildings and lots, as well as the 19,000 people at those sites. Whether the potential problem is natural or man-made, it must be considered and addressed.

Johnson was a boat builder in the 70's and in the early 80's owned her own construction company, which was geared to solar energy homes. In 1983, she became a building official in Olympia, WA. Having been a building official for eighteen years, Johnson has a comprehensive knowledge of building construction and how facilities' systems work. She understands the importance of seeing parts of a system and how they interact with the whole. Creating an emergency plan of this size requires an enormous level of experience, attention to detail and preparedness.

"Building technology is far beyond turning wrenches and edging into crawlspaces. You have to have a level of practical ability, but you also have to have fundamental knowledge," says Johnson. For this reason, in her previous position as Facilities Operation Manager, she had all her people go through the BOC Level I training.

While she strongly supports getting women into the industry, she also hopes to see more men as well, because of the absence of any succession layer for retiring workers in the field. "I don't think some people even think

--continued on page six

Feature Article Cont.

of building management as an occupation," observes Johnson, "but it represents a great opportunity for women and men alike."

As President of the International Facility Management Association local South Sound chapter for three years, Johnson has constantly been a resource for questions on construction-related issues. This is a great part of the work for her – fun to be a resource and satisfying to help people out.

Christian Crowell, Facilities Manager: An Unexpected - but Gratifying - Path

Christian Crowell was a numbers person by career design. Her background was as a business analyst and she did not think her MBA would lead her to anything like facilities management. Crowell started her association with facilities management at Weyerhaeuser's Federal Way, WA location in August of 2000. Facilities operations had been in-house but were to be outsourced. Her initial project was to develop metrics to assess the cost-effectiveness of various outsourced projects and the performance of vendors.

As a means to understanding the overall picture of what she was working with, Crowell took the BOC Level I training. She went with a colleague who was a mechanical engineer, a nuts-and-bolts guy. The classes she attended leaned toward nuts-and-bolts participants. "I'd never been too hands-on with this kind of thing, so in Level I, I needed help with my homework." But it was all vocabulary and once the "nuts and bolts" were clear, Crowell was confident in the value of her metrics data and her training in Level II reinforced that judgment. "Buildings are big mechanical structures, so you have to check efficiency in concrete terms and be able to interpret those terms to assess the structure's needs."

Crowell believes that data is an essential part in staying ahead of the ball to manage a facility to its optimum capability. "It's more about being a planner than a saver, more strategy than heroics. Everything needs to be documented – I can't stress this enough. You've got to have data to stay ahead of the ball," says Crowell. "The biggest impact BOC had was that it wasn't just getting educated, but it put me in the mode to ask questions like, 'Why don't we try it this way?'"

Understanding the big picture is one useful tool, but your ideas still have to be substantiated and accepted. To do this requires knowledge and diplomacy. Going forward, Crowell believes that the qualities facilities managers will need include: political savvy, better communications skills, multi-tasking abilities and strong problem-solving skills. The needs have changed; the job has changed.

She sees more women entering the field, mostly from the space-planning side, which may tend to distance facilities management jobs from the nuts-and-bolts side, with the latter's functions trending towards outsourcing. Crowell believes that a grasp of both sides is most advantageous, but if the trend continues, data and understanding data will play a vital role in facilities management. "The only way you can manage something from a distance is with data, an element now more critical than ever."

A Serious Need for Change

Joel Leonard of MPACT Learning, the impetus behind the informal survey citing that women comprise only about 5% of facilities maintenance personnel, has been trying to address the issues of having no succession layer and the lack of women in the field and has even written songs to attract attention to this problem of a major skill shortage facing the industry. [For the musically inclined, these can be downloaded at www.mpactlearning.com.] Leonard believes that women are a huge, untapped market for the industry and his reasons for thinking it was a natural field for them were strikingly similar to those of the BOC women: strong attention to detail, ability to look at the big picture and a greater patience when the solution might not be immediate.

Drew Coleman of ID Biomedical believes it is becoming more and more common to see women engineers. "They can do anything a man can do. All they need is a chance to work without undue bias and prejudice. Any new engineer needs training, whether in people skills or engineering."

Overcoming ingrained attitudes is always difficult. But things are changing. Interestingly, the women interviewed for this article all agreed that reactions to their jobs from other women fall into definite age categories. Generally, younger women are more excited and interested in the idea of running a building, but baby boomer women are a little more bemused at why anyone would want to. Stereotypes do die hard, but it seems they die even harder in the maintenance and repair field.

Perhaps the easier acceptance of the twenty- and thirty-something women is a good sign for the future of facilities management. It is clear that the field needs people – women *and* men. It is clear that efforts need to be made to recruit people into an occupation that, at present, does not have a high profile. One can start a little at a time though. Teresa Rodgers, the relative newcomer to the field, had this to say, "I assume that your readers are largely men. Well, I'd like to see them pass this article on to any bright, capable women that they know to let them see the possibilities. That's one way of spreading the word."

So please, pass it on!

Avoid the Top Three Cover Letter Mistakes!

As a career coach and professional resume writer, I'm often asked "How important are cover letters to my job search?" My answer is, "It depends on how long you want to search for your next job." If you are in no hurry to get interviews, then don't worry about your cover letter.

The fact is I've never met a job searcher who wants to have a painfully slow job search. The whole point of sending out resumes is to get multiple interviews as quickly as possible. But many job seekers still unwittingly sabotage their efforts by using substandard cover letters. Instead of helping you, your cover letter may actually be hurting your job search.

For fast job search results, make sure to avoid these top three cover letter mistakes:

1. Not understanding the hiring motives of your audience
2. Repeating rather than introducing your resume
3. Overuse of the word "I"

1. Not understanding the hiring motives of your audience

There are three basic audiences that a job seeker sends his/her resume to: executive decision-makers, resume screeners, and third-party recruiters. Each of these groups has its own hiring motives.

- **Executive decision-makers** are looking for candidates who will have a significant impact on bottom-line initiatives, such as time saved, income generated, revenue built, etc.
- **Resume screeners** are searching for candidates who directly match the lists of qualifications in the job description.
- **Third-party recruiters** are looking for selling points to help position you as a top candidate.

Knowing these hiring motives will help you craft your cover letter specifically to catch the attention of your particular hiring audience. By appealing directly to the reader, you are creating an immediate bond that will make you a stronger candidate.

2. Repeating rather than introducing your resume

Repeating the exact same things you wrote in your resume is one of the most common cover letter mistakes. No one wants to read the same thing twice. By the time most people have finished writing their resume, they feel that they have run out of ideas and just cut and paste to create a cover letter.

Instead, the cover letter should be what sells the reader on your skills. Like the jacket-cover introduction to a good book, the cover letter should give the reader a taste of the great things to come and encourage them to read more.

If you don't have any idea what your top skills are and how they will help the company, neither will your reader. Take the time to craft the right words and statements to make your skills shine.

3. Overuse of the word "I"

A cover letter that begins nearly every sentence with "I" is as boring as a conversation with someone who only talks about himself. That kind of person one avoids at all costs. Is that the way you want your reader to see you?

Focusing all the attention on yourself may seem like a good way to sell your skills. But it can also reflect lack of interest in the company, in the job, and in making a real contribution to that workplace. There's a good balance to be drawn between selling yourself and selling what you can do for the company.

--continued on page eight

Creating variety in the sentences of your cover letter is an easy way to show your interest without being self-centered. By shifting the emphasis to the recipient/company—and away from yourself—you can prove that your main interest is not just in winning the job but also in doing it effectively. Try to rewrite sentences that start with “I,” “me,” or “my,” to start with “You,” or “Your.” Show how you can make a difference for them.

A cover letter that is poorly written may cause your resume to be ignored. But a well-crafted cover letter will invite and encourage the reader to take a closer look at your resume. You’ll make a positive first impression before your resume is even opened.

Rather than making your cover letter an afterthought, take the time to really consider the type of presentation your cover letter will make. If your resume isn’t winning you job interviews, consider hiring a professional resume writer to help. It’s true what they say: You never get a second chance to make a good first impression.

Deborah Walker, CCMC
Career Coach ~ Resume Writer

Sonitrol Pacific - Two Openings
One position is in Tacoma/South Sound area
and the other is in Everett.

CAREER OPPORTUNITY!

Are you looking for a **career**, and not just a job?

****HIRING NOW!****

OUTSIDE SALES CONSULTANTS
IN TACOMA, WASHINGTON

Join our team as a skilled professional designing and selling Sonitrol intrusion, card access, CCTV and fire systems. For more than 25 years Sonitrol Pacific has been the benchmark of quality. We offer sales/product training and a terrific benefit package that includes:

- Competitive wages
- Performance bonus
- Medical, Dental and Vision insurance
- Vacation
- 401k, and more!

Qualified candidates must possess a college degree and at least 1 year of business-to-business sales experience.

If you are looking for **STABILITY** and a great working environment, then call Heather Rosenthal at **425-258-3655 NOW!**

Fax resume:
425-258-3658

or e-mail your resume to:

[hresources@sonitrolpacific.com!](mailto:hresources@sonitrolpacific.com)



legenddata systems

IDENTIFICATION SOLUTIONS

18024 72nd Ave. S., Kent, WA98032

Who Is In Your Building?
Secure Visitor Management

- Fully Automated Visitor Enrollment
- Visitor Activity Tracking
- Advanced API for Integration with Access Control
- Security, Management & Reporting
- Register, Identify and Track Visitors
- Visitor Pre-registration

Call Us Today!

866.371.1670
www.idunlimited.com



GREATER SEATTLE CHAPTER

International Facility Management Association

Sponsorship Opportunities for 2006

The Seattle Chapter can accept up to 2 sponsors per meeting. Monthly sponsorships are \$350 per event (Education Symposium and Golf Tournament have separate listings).

Start thinking about months in 2006 for getting your company name out there. Our annual events are: March/Education Symposium; April/ New Member Recognition; September/ IFMA Golf; October/ Awesome Adventure (roundtable); November/ "Tomorrow Space."

Fax sponsorship requests to Melanie Saenz 206-768-0236. Or e-mail msaenz@bankandoffice.com with any questions.

January - 2006

24th - Facility Tour; Sono Site, Bothell

February - 2006

TBA - Education Symposium

March- 2006

21st - Facility Tour

April- 2006

25th - IFMA New Members Event

May - 2006

16th - Facility Tour; Port of Seattle, Pier 69

June- 2006

20th - IFMA Event TBA

July- 2006

18th - Facility Tour

August- 2006

Summer Break

September- 2006

TBA - IFMA Annual Golf Event

October- 2006

17th - Chris's Excellent Adventure

IFMA Seattle Chapter Meeting & Tour Sponsorship Benefits

Benefits include:

- 1) Intro by Chapter President (or Vice Pres)
- 2) 3 min "Company Portrait"
- 3) Table for business cards & brochures available at registration
- 4) Company logo on Chapter website for the event month
- 5) Company logo on event news Flash
- 6) Networking chance to get personal and company name exposure

Meeting and tour sponsorships are \$350 for 2006.

Fax sponsorship requests to Melanie Saenz 206-768-0236.

E-mail questions to msaenz@bankandoffice.com

Proud IFMA Sponsors

Mannington Commerical



**is the Proud Sponsor of
IFMA's December Event:
Great Internal Customer
Service for FMs**



IFMA Sponsors & Advertising

December 6th – **Mannington Commercial**
Great Internal Customer Service for FMs

for your information: members only

website login: ifma
password: fmseattle

**FOR A LOOK AHEAD INTO
IFMA SEATTLE'S 2005 &
2006 PROGRAM SCHEDULE
SEE THE BACK PAGE**

Purchase six months (any size)

Get one month free

2 bus card spaces:
\$50.00 per month

**Newsletter ads are limited to IFMA
members only.**

Send art work and request to:

Melanie D. Saenz:

msaenz@bankandoffice.com

Must have print ready work (jpg or pdf).

**Business card size:
\$35.00 per month**

Committee Chairs

associates liaison

Open

Open

tel:

fax:

email:

education

Cynthia Putnam

NW Energy Efficiency Council

tel: 206.292.3977

fax: 206.292.4125

email: cynthia@putnamprice.com

golf special event

Dan Maus

Ticon, Incorporated

tel: 206.714.8900

fax: 425.278.1620

email: danm@ticonteam.com

membership (co-chair)

Cindy Strickland

Magna Design

tel: 425.776.2181

fax: 425.778.5466

email: cstrickland@magnadesign.com

membership (co-chair)

Kimberly A. Shelton, IIDA

Kimberly A. Shelton Designs

tel: 206.390.6587

fax: 206.545.8830

email: kshelton@gte.net

member recognition

Matt Gibson

GettyImages

tel: 206.925.6961

fax: 206.925.5001

email: matt.gibson@gettyimages.com

newsletter

sponsorship (co-chair)

Melanie D. Saenz

Bank & Office Interiors

tel: 206-768-0253

fax: 206.768.0236

email: msaenz@bankandoffice.com

programs (co-chair)

Eric Postle

Puget Sound Properties Comm. Real Estate

tel: 425.586.5646

fax: 425.455.9138

email: epostle@pugetsoundproperties.com

programs (co-chair)

Marlaine McCauley

Apex Facility Resources, Inc.

tel: 206.686.3357

fax: 206.224.3170

email: marlaine@apexfacililty.com

public relations (co-chair)

Dean Baker, CFM

McKinstry/Essention

tel: 206-268-9779

fax: 206-268-9776

email: dbaker@Essention.com

public relations & sponsorship (co-chair)

Kelly Thomson

MacDonald-Miller

tel: 253.680.3172

fax: 253.680.3173

email: kelly.thomson@macmiller.com

website

Ray Zimmerman, CFM

Horizon Air

tel: 206.248.6331

fax: 206.248.6200

email: ray.zimmerman@horizonair.com

Board Meetings are held on the first Wednesday of the month at 11:30am.

Sponsored by: The Mannington Commercial

December - 2005

6th - Great Internal Customer Service for Facility Managers

Sponsored by:

January - 2006

24th - Facility Tour; Sono Site, Bothell

Sponsored by: McKinstry

February - 2006

TBA - Education Symposium

Sponsored by:

March- 2006

21st - Facility Tour

April- 2006

25th - IFMA New Members Event

May - 2006

16th - Facility Tour; Port of Seattle, Pier 69

June- 2006

20th - IFMA Event TBA

July- 2006

18th - Facility Tour

August- 2006

Summer Break

September- 2006

TBA - IFMA Annual Golf Event

October- 2006

17th - Chris's Excellent Adventure

November - 2006

20th - Tomorrow Space

Seattle News is published monthly by and for the members of the Greater Seattle Chapter of the International Facility Management Association (IFMA). Opinions expressed in Seattle News do not necessarily represent the views of the association, its members, or its Board Members.

IFMA is the premier professional association for facility management. Representing the largest community of FM professionals on the planet, IFMA membership comprises 18,000 facility professionals worldwide.

The Greater Seattle Chapter of IFMA serves to support our members on a local basis. Our Vision is to be an organization that fosters social interaction and opportunities for personal and professional growth within the facility management industry.

For more information or to contact us, please visit our website at www.ifmaseattle.org.



Please Recycle