



IFMA Education Events
front cover

President's Message
IFMA Officers
Page 2

Influencing the Bottom Line
insert

Education & Recognition
page 3

Programz Corner
page 4

IFMA Committee Chairs
Page 5

Calendar of Events
back cover

IFMA Education Events

Calendar Items

Continuing Education Opportunities

Building Operator Certification Level I

Classes offered one-day a month for seven months. 56 hours of training.

April 13, 2004 - Nov 9, 2004 in Olympia, WA (registration deadline: 3/1/5/04)

Sept 15, 2004 - March 9, 2005 in Everett, WA

Oct 14, 2004 - April 21, 2005 in Renton, WA

Visit www.theBOC.info for course descriptions and registration information.

Lighting Design Lab Classes

The Winter 2004 schedule for lighting classes is available at www.lightingdesignlab.com.

May 6, 2004

Lighting Design Lab

LDL Grand Re-Opening
Classes on lighting design; fixtures, buildings and light controls
Contact: <http://lightingdesignlab.com>

CEU's are available for self-certifying for CFM.

April 22, 2004 12:00 p.m. CST Averting the Maintenance Crisis

Speakers: Joel Leonard, PulsePointe Technologies and Pete Little, MPACT Learning Center LLC
Fee: \$79 members
Contact: http://www.ifma.org/profdev/fm_edge/

May 13, 2004 from 8-9:30am

BEST Awards Ceremony

Bell Harbor International Conference Center

--continued above

Want to know which local companies are the "best" when it comes to environmental practices? Looking for ways to improve your own business operations? Interested in networking with business and government

leaders? Then join the Resource Venture and its program partners as we honor local companies for their notable "green" achievements.

Contact: KaDeena Lenz at email: kadeenal@resourceventure.org

Test Your Facility IQ

Question 1:

Operating fluorescent lamps continuously costs less money over the life of the lamp because turning lamps on and off too frequently reduces their longevity, offsetting any energy savings achieved while the lamps are not operating.

True
False

Question 2:

Which is the most widely used carpet fiber in commercial and institutional buildings?

a) Wool
b) Olefin
c) Nylon
d) Vinyl

Question 3:

An uncoated, black roof absorbs between 70 and 80 percent of the solar energy that strikes it. When a white or light-colored coating is applied, the solar absorption rate decreases to:

a) 10 to 20 percent
b) 20 to 30 percent
c) 30 to 40 percent
d) 40 to 50 percent

--answers on page 3

Our IFMA Newsletter is going paperless. All future newsletters will be made available for viewing and download from our IFMA web site.

PRESIDENT'S MESSAGE

Dean Baker



Greetings ~

I must start this message with an apology for those of you who registered for our Sea-Tac tour in March. It was unknown to us that a week prior to our event, the Port had changed its policy on tours. We weren't notified of this policy change until the afternoon before the event. Chalk this up to life in our post 9/11 world. The good

news is that our Programs Committee is lining up some outstanding tours and events that are sure to pique your interest. Again, we are extremely sorry if this cancellation caused you any grief.

I'm sure most of you are aware of the ongoing trend in our industry of "Green Building", "Sustainability", or "LEED". In fact, every trade magazine that I receive always has an article or two on this growing industry. As Facility professionals, it's up to us to stay current on the various trends that seem to ebb and flow from year to year. As opposed to other trends we've all seen in the past, I can assure you that "LEED" and "Sustainable Buildings" are here to stay.

You are now faced with making a decision of either being proactive or reactive in your approach to educating yourself about "LEED" and "Sustainable Buildings". We already do enough reactive work in our day-to-day positions, so let's focus on being proactive. A proactive approach would be to actively seek out ways to educate yourself in this emerging field. One way is to consider an upcoming event that was just sent out in a recent flash, called "Anatomy of a Green Lease". This seminar is coming to town on June 2nd. I will have a chance to see this same presentation at the end of April, when I attend IFMA's Corporate Real Estate Council's Spring meeting in Dearborn MI. Yes, Dearborn is not a real sexy city to visit, but it is home to Ford's new "Green" Rogue River Production Plant.

Another event to consider is the annual "Greenbuild Expo". We are lucky that this year's event will be held in Portland on Nov. 10 - 12th. You can check out this event by visiting their website at www.greenbuildexpo.org I also have to plug a course I'm currently enrolled in at Seattle Central CC, called the "Sustainable Building Advisor" certificate program. This is an exceptional program that I've been very pleased with. For more information on this program, visit my instructor's website at www.obrienandco.com and click on "Resources". I would be more than happy to speak to you about this if you are interested.

Last summer, our chapter hosted a tour and roundtable discussion at "IslandWood" on Bainbridge Is. For those who attended, it provided a fascinating look into the world of designing, building, and maintaining a "LEED" gold facility. Did you know that Seattle's new City Hall is a "LEED" silver building? As is the new Justice Center across the street, and the new Library. In fact, the City of Seattle has mandated that "all" new city buildings are to be built with a "LEED" silver rating or better. The State of Washington has also passed this same policy. Do you see the trend...?

Dean

IFMA SEATTLE: YOUR RESOURCE FOR EXCELLENCE



officers

president
Dean Baker, CFM
Getty Images

tel: 206.925.6960
fax: 206.925.5001
email:
dean.baker@gettyimages.com

vice president
David W. Ling, CFM
Philips Oral Healthcare

tel: 425.396.2506
fax: 425.396.4851
email: david.ling@philips.com

treasurer
Kandice Coleman
Monterey Carpets

tel: 360.413.0018
fax: 360.413.0096
email:
kandicecoleman@yahoo.com

secretary
Linda Gettman
Oasis Inc.

tel: 206.545.7167
fax: 425.489.9215
email: lindad@oasisinc.com

immediate past president
Ray Zimmerman, CFM
Horizon Air

tel: 206.248.6331
fax: 206.248.6200
email:
ray.zimmerman@horizonair.com

ASHRAE, AIA Developing
Advanced Energy
Efficiency Guidelines

Recognizing that buildings account for 35 percent of total energy consumption in the United States, the American Society of Heating, Refrigerating and Air-Conditioning Engineers (ASHRAE) and the American Institute of Architects (AIA) are working together to develop advanced energy efficiency guidelines.

ASHRAE and AIA signed a memorandum of understanding in January. The agreement states that the two organizations will work jointly in the research and development of next generation energy efficiency guidelines.

The two groups already are developing Advanced Energy Design Guides, which will help designers achieve 30 percent energy savings over ANSI/ASHRAE/IESNA Standard 90.1, Energy Standard for Buildings Except Low-Rise Residential Buildings.

The first of the guides, which would apply to office buildings up to 20,000 square feet, is expected to be published later this year.

ASHRAE and AIA will work on energy use and energy-efficiency issues related to the built environment, including:

- Improving quality of the indoor environment and occupant productivity through the use of advanced systems techniques and environmentally responsible building;
- Expanding the diversity of energy use and energy conservation measures;
- Promoting quality of life and global economic opportunities through internationally recognized high performance design and energy-efficient structures.

ASHRAE and AIA will establish new standards for understanding and implementing energy use and environmental considerations in the built environment. They also will support continued efforts to enhance energy and environmental design standards, and the development of advanced modeling tools.

For more information, go to www.ashrae.org.

FacilitiesNet was created in 1995 by Trade Press Publishing Corporation.

Our IFMA Newsletter is going paperless. All future newsletters will be made available for viewing and download from our IFMA web site.

Welcome New Members

Marty L. Bradbury - Maintenance Facility Manager - ICOS Corporation

Paul Gibian - Global Account Manager - Haworth

Fred W. Linke - Project Manager/Sales - Lile Relocation Services

Monica L. McDonnell - Facilities Manager - Openwave Systems, Inc.

Kelly R. Thomson - Account Manager - MacDonald-Miller Facility Solutions, Inc

Anniversaries

Darren Toshi – Bill & Melinda Gates Foundation – Facilities Mgr **14 years**

Dan Maus – Ticon, Inc – Director Workplace Services **14 years**

William Hickman – Jones Lang LaSalle – VP Development/Project Mgmt **14 years**

Wendy Magladry – Ergogenesis – Territory Sales Mgr **8 years**

Michael Eshelman – FSi Consulting Engineers - Principal **8 years**

Matt Arnold – MRG Inc. – VP Sales **8 years**

Desmond Capper – World Vision Inc. – Senior Director **6 years**

Brett Carlstad —Edmonds School District – Director Property Mgmt **5 years**

Earl Brown – City Moving Systems – VP Sales & Marketing **5 years**

*Cindy Strickland
Magna Designs*

Join us on April 20th at Getty Images for our new member welcome! We will have a fabulous speaker on Project Management (Ray Zimmerman) as well as a quick run-down on how to get more involved in the Seattle IFMA Chapter.

Save the date - April 20th 7:30 - 9:00 a.m. - . It will be \$20 for members & \$30 for non-members. New Members are Free!!

If you missed the educational symposium, you can catch the Project Management presentation at this meeting on "How to manage 25 tenant improvement projects while doing your normal job".

Sponsored by:





Register Now

BICUC SPRING MEETING

April 30–May 1, 2004

Seattle, WA

“Influencing the Bottom Line”



Keynote Speaker - Debra Coates:

Education: B.S. in Business Administration / Finance from City University; Pacific Coast Banking School Graduate, 2004 Title: Vice President of Planning and Franchise Development, Washington Mutual Experience / Responsibilities: With more than 25 years of executive experience in commercial real estate, economic development, sales and marketing, Debra Coates is a critical player for Washington Mutual; overseeing Planning and Franchise Development for the Consumer Banking Division.

Responsibilities include site acquisition, relocations, closures and remodels, as well as all areas of capital allocation, legal documentation, customer service, policies, procedures and personnel. Additional responsibilities include initiatives such as co-branding for business alliances, opening of new markets and implementation of new legal documentation. Before coming to Washington Mutual, Ms. Coates was an Executive Vice President of Kidder, Mathews & Segner, Inc, and Vice President of the Economic Development Council of King County.

When not in the office, Ms. Coates makes use of more than 300 hours continuing education in taxation, law, management and marketing, to teach classes and author articles on real estate and economic development issues, and is an active community leader and volunteer, currently sitting as Commissioner of the King County Housing Authority.

**Meeting Location:
Washington Mutual Tower
1201 Third Avenue, 22nd Floor
Conference Room
Seattle, WA 98101**

For additional information about the conference, go to our IFMA web site or contact:

**Christy Kingsbury:
(206) 554-5126
ckingsbury@cbre.com**



MARK YOUR CALENDAR
7TH ANNUAL IFMA SEATTLE
2004 GOLF OUTING
&
SILENT AUCTION
SEPTEMBER 15, 2004



It is with a great deal of pleasure that your IFMA Golf Committee announces that the 7th Annual Greater Seattle Chapter IFMA Golf Outing is scheduled for an 8a.m. shotgun start Wednesday, September 15th, at Washington National Golf Course located in Auburn.

Last years IFMA Golf Outing at Washington National was a huge success, selling out weeks prior to our event. The success was due to the support of you and your organization.

Last year, golfer participation and sponsorships netted over \$7,000. The proceeds benefited Special Olympics Washington, the Facilities Management Scholarship Fund at the University of Washington, the IFMA Foundation and our local IFMA Seattle chapter.

This year, the IFMA Seattle Chapter Executive Board has again selected Special Olympics Washington as the principal recipient along with the Sander Abrahms Memorial Scholarship Fund at the University of Washington. Tax deductible sponsorships are available and will ensure these recipients continued success.

Don't miss out on this "must attend" event. It has sold out the last 6 years and this year will be no exception. This year's event will again include a Silent Auction and Raffle!

Registration and Sponsorship forms are available online at www.ifmaseattle.net

Programz Corner

We have a lot of exciting things going on!

First, we welcome Judi Baker of Oce Business Services to the committee. In the few weeks she has been with us Judi's energy and talent is already making it's mark!

We have some great upcoming programs for members to be on the look out for:

In April our IFMA member's recognition event will have a special presentation on project management.

In May, we will get a presentation on Lean Manufacturing and tour a facility that has implemented Lean principles.

June's program will include a tour of the newly constructed areas of the Fred Hutchinson Cancer research Center (stay tuned for a sneak peak at their awesome web site that details the construction progress)

In July, we will learn all about Six Sigma, and we are lining up some new innovate tours for August..

And later this year, you won't want to miss our fall line-up of programs including Golf (of course!), Another "Awesome Adventure" and a futuristic view into Tomorrow's facility trends in wireless.

Stay tuned!

Marlaine McCauley
 Eric Postle
 Programs Co-chairs

FOR A LOOK AHEAD INTO
IFMA SEATTLE'S 2004 PROGRAM SCHEDULE
SEE THE BACK COVER

committee chairs

advertising & promotions

John Balch

Oasis, Inc.

tel: 206.545.7167

fax: 425.489.9215

email: johnb@oasisinc.com

programs (co-chair)

Eric Postle

Puget Sound Properties Comm. Real Estate

tel: 425.586.5646

fax: 425.455.9138

email: epostle@pugetsoundproperties.com

associates liaison

Monica Boucek

Business Interiors NW

tel: 206.615.9252

fax: 206.763.4078

email: mboucek@binw.com

programs (co-chair)

Marlaine McCauley

Apex Facility Resources, Inc.

tel: 206.686.3357

fax: 206.224.3170

email: marlaine@apexfacililty.com

education

Cynthia Putnam

NW Energy Efficiency Council

tel: 206.292.3977

fax: 206.292.4125

email: cmputnam@aol.com

public relations

Open

tel: () -

fax: () -

email:

membership

Cindy Strickland

Magna Design

tel: 425.776.2181

fax: 425.778.5466

email: cstrickland@magnadesign.com

special events/golf

Dan Maus

Ticon, Incorporated

tel: 206.714.8900

fax: () -

email: danm@ticonteam.com

newsletter publisher &
member recognition

Melanie D. Saenz

Bank and Office Interiors

tel: 253.593-8712

fax: 206.768.0236

email: msaenz@bankandoffice.com

chapter administrator

Association Management, Inc.

tel: 1.877.460.5880 toll free

fax: 253.265.3043

email: aminc1@juno.com

photographer

Matt Gibson

Getty Images

tel: 206.925.6961

fax: 206.925.5001

email: matt.gibson@gettyimages.com

for your information: members only
website login: ifma
password: fmseattle

<i>March</i> 24th - Chapter Event; SeaTac Tour
<i>April</i> 20th - New Members Meeting, Getty Images, Seattle
<i>May</i> 25th - Chapter Event; Lean Manufacturing
<i>June</i> TBA- IFMA Facility Tour
<i>July</i> TBA- Chapter Event - Six Sigma
<i>August</i> TBA- IFMA Facility Tour
<i>September</i> TBA - IFMA Golf Tournament
<i>October</i> TBA - Awesome Adventure
<i>November</i> TBA - Tomorrow's Trends in Wireless
<i>December</i> TBA - IFMA Holiday Event

Seattle News is published monthly by and for the members of the Greater Seattle Chapter of the International Facility Management Association (IFMA). Opinions expressed in Seattle News do not necessarily represent the views of the association, its members, or its Board Members.

IFMA is the premier professional association for facility management. Representing the largest community of FM professionals on the planet, IFMA membership comprises 18,000 facility professionals worldwide.

***Board Meetings are held on the first Wednesday of the month at 11:30am.*

The Greater Seattle Chapter of IFMA serves to support our members on a local basis. Our Vision is to be an organization that fosters social interaction and opportunities for personal and professional growth within the facility management industry.

For more information or to contact us, please visit our website at www.ifmaseattle.org.



IFMA GREATER SEATTLE CHAPTER
PO BOX 6906
TACOMA, WA 98406

WWW.IFMASEATTLE.ORG

PRESORTED
US POSTAGE
PAID
STANDARD
PERMIT #4
SEATTLE, WA