



SEATTLE NEWS

The Newsletter of the Greater Seattle Chapter of IFMA
IFMA SEATTLE: YOUR RESOURCE FOR EXCELLENCE!

WINTER 2010

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Our Mission

Create an environment that supports the diverse membership of IFMA and encourages each member's growth in the areas of facility management most important to them individually.

Online Networking Opportunity for IFMA Seattle Members

LinkedIn is an online networking tool for professionals. It's a great way to stay in touch with colleagues, friends and business contacts. We have set up a group for IFMA Seattle members so that we can use LinkedIn as our primary means to exchange information and share expertise in our Chapter. Go to www.linkedin.com and search for "IFMA Seattle" under Groups. If you are not already a member you will first have to register.

Requests to join the group are being processed manually so please be patient - it may take 3-4 days before your acceptance shows up in your inbox. If you have any questions please contact Laurinda Steele at laurinda.steele@cort.com.

Where Did They Go??

Do you know someone who is a past IFMA member? There are numerous reasons professionals do not renew their membership and just as many reasons why they should consider becoming active in IFMA again. If you know someone who has been an IFMA member in the past invite them to an upcoming IFMA monthly meeting. You can invite them as your guest and their attendance is absolutely FREE. It doesn't get any better than that.

Details for upcoming events can be found online at <http://www.ifmaseattle.org/events.shtml>.



14th Annual IFMA Seattle Educational Symposium “Beyond Survive - Tools to Thrive”

Thursday, March 11, 2010

Lynnwood Convention Center

3711 196th St. SW, Lynnwood WA

Please contact Katie at aminc2@comcast.net or 877.460.5880 for more information.

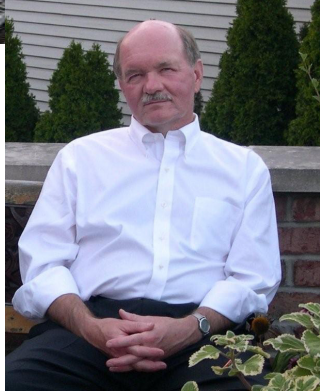
Symposium Highlights

- Keynote – Learn Strategies that Payback & Promote FM Value
- Lunch time Plenary – Green Tenant Improvement Guide & Tools (from City of Seattle)
 - Sustainability Plans & Programs
 - Time Management
 - Financing Energy Management Projects
 - Operations & Technology
- Strategies for Emergency Preparedness/Business Continuity
 - Energy, Triple Bottom Line & Solar

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PRESIDENT'S MESSAGE

Peter Renner, CFM

Shock and Awe

Networking is always listed as THE #1 reason that people join IFMA. Networking can take place in many ways. People who are starting their FM careers see networking as getting assistance or learning from others. And when there are big voids to fill, that's exactly how it works. Through our education and credentialing efforts, as well as the willingness of facility management veterans to share knowledge (both our professional and associate members), I think our chapter is well positioned to fill big voids.

As times goes on, a couple of interesting dynamics take place. Most of us begin to realize that networking is also about giving and teaching others, and networking becomes a reciprocal function, like respiration - breathe in, breathe out. The few who don't grow in that direction eventually fall out of circulation. That's too bad.

Last year we started New Members' Breakfasts to help our new members get the most value from their membership, including ways to network. From the feedback we received, both breakfasts, well attended, have been very helpful in that regard.

We also held a "pure networking" event at a pub in the S Lake Union area. Again, it was well attended and clearly, there was a lot of networking taking place. This year we will have one of these events per quarter, and I encourage you to attend - we'll scatter these around the Sound so that everyone will have a reasonable geographical opportunity to participate.

The format is basically show up after work with \$5 or \$10 (TBD) and we'll provide a couple of drink tickets and some finger food in an environment conducive to social interaction and an opportunity to debrief with other facility professionals - no speakers, no themes.

In April we'll have another service event with Rebuild Together Seattle, and this is also a great networking opportunity outside of the traditional educational presentation - ditto for our fabulous golf outing at Redmond Ridge on September 15th.

Another good way to network is via the IFMA Seattle Group on LinkedIn. There are a fair number of Chapter members there already, and if you have a question or an issue or need a referral, the responses are prompt and helpful.

We continue to operate within a challenged economy locally, and that's having an impact on a lot of us in terms of tighter budgets, lowered benefit levels, productivity expectations and so on. A disquieting number of our chapter members are underemployed or unemployed. Here again, networking is of utmost importance, and our chapter will continue to lead IFMA in terms of practices and support.

What do I mean by "lead IFMA"? Some of us on the chapter Board of Directors recently tuned into a webinar, "IFMA Chapter Leader Webinar on Support and Assistance for Unemployed Members." There was a good turnout, 27 participants off and on. It seemed that while many chapters have invoked some support or financial supplementation for unemployed members, most of them have limited their commitment and there are strings attached to all of them - except your Greater Seattle Chapter.

If you're between jobs and your annual renewal arrives, IFMA HQ will temporarily relegate you to a "retired" status. This reduces the cost to \$100 and if you ask for support from the chapter, we pick up the renewal cost. That's done through Katie at aminc2@comcast.net.

Further, if your organization won't reimburse your event registration and you can't afford it otherwise, make note of this when you click on the "Register Now" button and are directed to the Association Management email. Katie will be glad to process your request. You will just be asked to attest to the fact of your situation.

The Board's rationale for this approach is quite simple. IFMA distinguishes itself from other facility-related associations because of the emphasis we place on the human side of facility management. That's not derived from some squishy emotional or political perspective, but from the experience and track records of successful corporations and organizations around the globe who have achieved long-term gain and outstanding loyalty by putting people first. There's an overused, but truthful expression that reflects this golden principle - "What goes around comes around."

Our theme for the year "FM 2010 - The New Way" symbolizes that a new business baseline is in play. While this requires us to prepare for the future in ways we haven't before, not everything should change, and that includes the emphasis on networking that defines the Greater Seattle Chapter.



Four

Navigating the Economy: Technology's Role in the New Job Market

by Kristine Jackson, CPM

This was a lunchtime meeting presented by both AIA and IFMA Seattle. As one of the many people currently unemployed, there are a plethora of events to choose from to help with job hunting and networking right now. This meeting was one of the best I have attended for providing effective strategies for me personally to learn to comfortably network and utilize technology in order to expand my job search.

Jennifer Olsen was one of the presenters. She brought a wealth of experience with recruiting and work with corporate clients providing the attendees with useful advice on effective, yet simple tips for helping to create one's own brand. From reminders about having an appropriate email address to ways to utilize job boards and social networking sites, Jennifer offered a unique perspective on ways for each one of us to think of how to differentiate ourselves from others and effectively promote ourselves.

"Be picky and Passionate" was her advice for those of us in attendance. In the current climate of uncertainty and near desperation that many of us feel, it is not only helpful to have some simple "how to..." suggestions, but also a gentle reminder of why we do the work we do and to stay focused on that.



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<u>Course</u>	<u>Offering Dates</u>	<u>Cost</u>
Leadership & Management	Feb 22-23, 2010	\$295
Planning & Project Management	March 9-10, 2010	\$295
CFM Review	March 12-13, 2010	\$295

Our presenter is Jon E. Martens, CFM, CFMJ, IFMA Fellow. He has over 35 years of senior management experience in both the private and public sectors. Mr. Martens is also an author/co-author of many IFMA materials, including the Business of FM, the CFM Study Guide, the CFM Exam Review Course Manual and Workbook. He has lead over 250 courses for over 5000 students and brings immense expertise to the delivery of these courses.

Attend these courses toward your FMP and or CFM designation in the spring of 2010 at these drastically reduced chapter prices! Payment of the session cost includes a light breakfast, lunch and study materials.

Space is still available.

Questions? send an email to - Lynn Clark at lynne@archecology.com.

Ready to register? send and email to - Katie Bohocky at aminc2@comcast.net

Payment is due 10 day prior to each session.

IFMA Seattle WINTER 2010



Member Spotlight Sandy Seals, Oracle

This Member spotlight focuses on a new IFMA Seattle member: Sandy Seals. Sandy is the Pacific Northwest Facility Manager for Oracle. She has the responsibility for the Bellevue office with 34,000 square feet and a staff of 300 people as well as the Portland office with 39,000 square feet and a staff of 215 people.

Sandy began her career with Oracle in the Sacramento area in 1998 as a security guard. She recognized what an outstanding company Oracle was and wanted to move up in the company. She noticed that Oracle promoted and rewarded people who worked the hardest and appreciated the professional work environment.

So, she worked hard and was promoted to Receptionist: two years later to Facility Coordinator and a year later to Office Service Supervisor. In this position she had responsibility for a new building in Rockland, California.

Sandy was drawn to Seattle along with her husband of 43 years to be close to her three grandchildren including four year old twins. She enjoys the four seasons of Seattle particularly when we have snow.

Her biggest challenge to date with Oracle was a three phase move that involved 500 employees. She worked with vendors directly and made all the move spread sheets. Boxes, phones and equipment all delivered to the correct place. The people at Oracle call her the "Move Queen. Her next challenge will be working to incorporate the Sun Micro employees as Oracle has recently acquired Sun Micro.

Sandy's biggest reason for joining IFMA was the educational opportunities. She will be pursuing her FM designation attending the classes offered this Spring.



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Coming Events! Membership Meeting “Buildings of the Future”

How is the economy affecting the workplace? In uncertain times, companies are looking to position real estate holdings so that they serve as an asset, not a liability. They are also looking to minimize exposure to potential risk. Gain insight as to how some companies are leveraging alternative officing solutions and green strategies to realize true business advantages.

<p>Date: Wednesday, February 24, 2010</p> <p>Location: Google Kirkland Campus 747 6th St. South, Kirkland</p> <p>Cost: \$20 Seattle Chapter Members \$30 IFMA Members \$40 Non-Members</p> <p>Please contact Katie at aminc2@comcast.net or 877.460.5880 for more information and to register.</p> 	<p>Speakers: Kim Parsley and Mark Gribbons, IA Interior Architects Mike Nolan, Facilities Manager, Google</p> <p>Schedule: 7:30 am - 8:00 am Registration and Networking 8:00 am - 8:45 am Program 8:45 am - 9:00 am Q&A 9:00 am - 9:15 am Networking</p> <p>Parking: Parking is below the building, and take the Green elevator to the first floor. There will be a non-disclosure agreement to sign before entering the building.</p> <p>Space is limited to 75 people. Reserve your space today!</p>
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IFMA Quarterly Tapper Jabber Event Business After Hours at the Tap House Grill Thursday, March 25th * 5:00 pm - 7:00 pm

Tap House Grill, Club Room
1506 6th Avenue, Seattle (6th and Pike)

Parking is most readily available at Meridian Garage on 6th Avenue.

Please email aminc2@comcast.net to register.

Join your colleagues for a casual happy hour of mingling and networking!
We have reserved the Club Room with a billiard room, lounge seating and private bar tables.
Recession Buster - \$5 to attend includes two drinks and appetizers.

Member Recognition

Welcome New Members

Christopher Pressey, PE- Property Management & Investments
 Tiffany Timmons - Google, Inc.
 Arlin Hope- LDS Church
 Thomas Wilcox - Bill & Melinda Gates Foudnation
 Brad Baker -McKinstry Co.
 James Fabregas -Pyramid Development & Construction, Inc.
 Cody Crawford -Vulcan, Inc.
 Michael Cooper- Cobalt Group.
 Tyler Munger
 Bruce Hurley
 Richard Robison, AIA, NCARB, LEED AP - Mithun
 Anne Neely, RPA - McKinstry Co.
 Gregory Carothers-- The Garland Company
 Steven Barker - Marchex

1 YEAR Anniversaries

Eric Pefley - NuMark Office Interiors
 Donald Anderson - McKinstry Co.
 Mark Jensen - Integrated Management Systems
 Mary Maas - Contract Services Representation LLC
 Gary Lee - Port of Seattle
 Melissa Hager - US General Services Administration
 Marcy Palotta - US General Services Administration
 Lottie Miller - Whitman Global Carpet & Floor Care
 Daid Whitman - Whitman Global Carpet & Floor Care
 Bree More - Bill & Melinda Gates Foundation
 Brien Neill - Enecon Corporation
 Darian Lindle, FMP - Jones Lang LaSalle
 Terra Sullivan - Seattle Cancer Care Alliance
 Patricia Iverson - Fosmark Group Inc/iClarity
 Raymond Mitchell - Northwest Fire Systems
 Ranojoy Dutta- NELSON
 Rene Mendez - University Mechanical Contractors Inc.
 Todd Moszer - Washington Industrial Coatings
 Devin Page - Andersen Construction
 Kevin Flannery, PE, LEED AP - BMWC Constructors, Inc.
 Leah Guttman - BMWC Constructors, Inc.

2 YEARS

John Eldridge - PSF Mechanical, Inc.
 Kent Fowler - REI
 Laura Hibbert - Pierce County
 Jody Runge - RestorX of Washington
 Dayle-Ann Johnson - Light Sciences Oncology
 Rory Woolsey - The Wool-Zee Company, Inc.
 Jennifer Ranz - Dri-Eaz Products, Inc.
 John Pianki, FMP - AmeriGas Propane
 Kristie Stewart, FMP - Amgen
 David Medlock, FMP - Jones Lang LaSalle

3 YEARS

Terry Miller - Nordstrom, Inc.
 Jeff Carlson - T-Mobile
 Robert Burnside - Nelson Electric Company
 Michael Warren - Community Transit
 Teri Smith - Bill & Melinda Gates Foundation
 Michael Russell - Whatcom County
 Dave Rekevics - GCA Services Group

Anniversaries (cont.)

4 YEARS

Eric Rosebrock - The Seattle Times
 Robert Kief, CFM - University of Puget Sound
 Donald Anderson, FMP - University of Washington
 Michelle Lock - Waggener Edstrom Worldwide
 Thomas Ward - Johnson Controls, Inc.

5 YEARS

Michele Fideler - Port of Seattle/Sea-Tac Airport
 Jerry Rutledge - King County Metro Transit

6 YEARS

Teresa Rodgers
 Trisha Dvorak, PhD - University of Washington
 Paul Gibin - Tandus

7 YEARS

Evan Pate - McKinstry
 Joseph Sager, FMA - Verizon Wireless
 David Preugschat, CPA - King County Washington
 Cynthia Hubbard - Air Van Moving Group

8 YEARS

Garen Martinson, FMP - TeleTech
 Ronald Kahle - Boeing Employees' Credit Union
 Matt Gibson - Getty Images, Inc.

9 YEARS

Darryl Bengel, CMF, CFMJ - First & Goal - Qwest Field
 Linda Flynn, FMP - AVanade

10 YEARS

Michael Crum - Bill & Melinda Gates Foundation
 William Blau, CFM
 Daid Bowers, CFM ROA SMA Grubb & Ellis Co.

11 YEARS

Robert Cowan - Fred Hutchinson Cancer Research Center
 Brian Jespersen - Hexcel Corporation
 John Balch - OASIS, Inc.

13 YEARS

Christopher Lewis, CFM - McKinstry Company

14 YEARS

Linda Gettman
 Dale Temple, CFM - Seattle Country Day School

15 YEARS

Michael Nolan - Google, Inc.
 Barry Holldorf, CFM - Highline Community College

18 YEARS

Mary Joyce, CFM - Philips Medical Systems
 Tom Hebner - Premera Blue Cross
 Scott Rusch - Fred Hutchinson Cancer Research Center

20 YEARS

Susan Hansen - Amgen

22 YEARS

Behrooz Emam, PE CFM AIA - Sound Transit Link Light Rail

24 YEARS

Mary Helen Pierce CFM, RPA



eight

committee chairs

Committee Chairs

associates

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member recognition/photographer

Open

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Education Committee

Lynn Clark, co-chair

Kristine Jackson, co-chair

Dean Baker, CFM - Mckinstry

John Benny, CFM - McKinstry

Trisha Dvorak, University of Washingtn

Linda Gettman

Scott Harbers, LEED-AP - Trane

Kristine Jackson, CFM

Chris Lewis

Todd McGuire, Glumac

Cynthia Putnam, CSBA - Putnam Price

*Larry Price



February

24th - Building of the Future
Google, Kirkland, 7:30 am

March

11th Annual Educational Symposium
“Beyond Survive - Tools to Thrive”
25th After Hours Network Event

April

24th Rebuilding Together Seattle

May

Ken & Peter’s Excellent Adventure

June

July

Seahawks Practice Facility Tour
(tentative)

August

Member Recognition - Lake Washington
Boat Cruise

September

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Seattle News is published quarterly by and for the members of the Greater Seattle Chapter of the International Facility Management Association (IFMA). Opinions expressed in Seattle News do not necessarily represent the views of the association, its members, or its Board Members.

IFMA is the premier professional association for facility management. Representing the largest community of FM professionals on the planet, IFMA membership comprises 18,000 facility professionals worldwide.

The Greater Seattle Chapter of IFMA serves to support our members on a local basis. Our Vision is to be an organization that fosters social interaction and opportunities for personal and professional growth within the facility management industry.

For more information or to contact us, please visit our website at www.ifmaseattle.org.