



# SEATTLE NEWS

The Newsletter of the Greater Seattle Chapter of IFMA

IFMA SEATTLE: YOUR RESOURCE FOR EXCELLENCE!

Fall 2010

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### Our Mission

The Greater Seattle Chapter is a professional organization dedicated to advancing and promoting the facility management profession through informational and educational interaction.

## Join a Seattle Chapter Local Council

Opportunity for Collaboration and  
Membership Enrichment

IFMA international councils provide members with focused networking, targeted information, a community of interest, information sharing and heightened marketability.

In September 2010, three Professional members agreed to serve as the Seattle Chapter Council Liaisons in a "pilot program." In July 2011, the Board will review the success of the local chapter programs and evaluate the next step. While local chapters are new to Seattle, internationally other chapters have already embraced the idea.

The goal of the Seattle Chapter Local Council formation is the enrichment of membership through:

1. A shared desire for the opportunity to connect with others that work in similar environments as well as the FM field in general.
2. An increase in the chapter's offering of professional development and networking opportunities.
  - a) Use the international council level to resource activities/programs to our members here and in surrounding chapters.
  - b) To provide an expansion on what international councils offer "remotely" (via emails, webinars, etc.), working closely to ensure that local offerings are not redundant to activities/programs already being planned at the international level.

The activities/programs of the Seattle Chapter Local Councils will:

1. Increase chapter membership participation and numbers.
2. Encourage outreach through partnerships with other organizations to co-sponsor programs.

**Contact** your Seattle Chapter Council Liaisons to support the growth of this opportunity:

### Council – ECU Ecumenical

The Seattle Chapter Ecumenical council is a new group not yet formally represented at the international level. This council includes facilities managers working with non-profit religious and other related organizations.

**Casey Cluff**, CFM Facilities Manager for Bellevue WA FM Group/LDS  
[cluffcb@ldschurch.org](mailto:cluffcb@ldschurch.org)

### Council - MCIC Museums/Cultural Institutions

The Museum/Cultural Institutions council meets the highly specialized needs of its members by providing education and training specific to management of science centers, performing arts centers, libraries, historical sites, art institutes, theatres, zoos and sporting arenas.

**David Ling**, CFM Director of Facilities & Technical Services at Benaroya Hall Music Center  
[David.Ling@BenaroyaHall.org](mailto:David.Ling@BenaroyaHall.org)

## Join a Seattle Chapter Local Council, Continued . . .

### Council - HCC Health Care

The Health Care council welcomes facilities managers working for hospitals and other related organizations. Members learn about the latest innovations in the field, tour health care facilities and network with other professionals.

**Kathleen Hite**, CFM Building Superintendent at Seattle Cancer Care Alliance

[khite@seattlecca.org](mailto:khite@seattlecca.org)

**Who can participate?** The local chapter councils are open to both Associate and Professional IFMA Seattle members. Some events will also be open to non IFMA Seattle members that are active in a specific council's industry. Council membership at the international level is not required to participate at the local level, but it is highly encouraged.

With Seattle chapter membership, to join the international council there is an additional charge of \$55.00 annually. There is no additional charge to join a local council. Contact Katie Bohocky at [aminc2@comcast.net](mailto:aminc2@comcast.net) or 253.265.3042.



## President's Message

by David Longmire

As we approach the end of the year, World Work Place 2010 in Atlanta, Georgia, marks IFMA's 30<sup>th</sup> Anniversary. Almost 6,000 attendees from all corners of the world descended on Atlanta. I met other Facility Managers from Kenya, Brazil, Israel, and Germany. Some were seasoned FM's, some were just starting out their career. Even our sponsored intern was in attendance. It's hard to quantify the value of meeting peers from around the globe but the value is quite high. One thing that stood out was how we all face the same types of issues. Though we may live miles apart, speak different languages, and are raised in vastly different societies, our profession brings us all together. IFMA is definitely a global association, starting 30 years ago with a small contingency of professionals in Houston Texas and has grown to over 124 chapters in 95 countries. It was a true honor to be part of the contingency that represented our Seattle Chapter at this year's conference. (Did you know that our Seattle Chapter was chartered on October 23 1985? Just over 25 years ago?)

So what is coming up in our chapter? We have our own conference, the Seattle Education Symposium. If you haven't attended the Education Symposium before I urge to attend this year. It is a great opportunity to meet other Facility Managers, attend some very valuable education sessions, have a wonderful lunch and speak with vendors whose businesses help us perform our jobs.

So what else? We have monthly membership meetings, newly established local councils, monthly board meetings and numerous committee meetings. One of the things I can't stress enough to our members is their involvement in the chapter. My last two professional positions have come directly from my association in the Seattle Chapter. It has allowed me to improve my professional growth and my financial compensation.

But being involved in our chapter has also increased my enjoyment in the profession. I have enjoyed the social interaction; I have called upon numerous chapter members for help, insight and how to approach an issue from a different perspective. Our chapters Unemployed Networking group came to an end with ALL those who participated employed. If you would like coaching on how to become more involved do not hesitate to contact any of the Seattle Chapter IFMA board members.

We have a major membership drive coming up, and I encourage all of you to invite a FM friend to join us at an event, or invite someone who used to be a member to join you. You might be surprised at how that comes back to you in ways you weren't expecting. If your friend or another associate is out of work, our chapter can work with them to help with the cost of membership.

So as our year comes to an end we see an exciting year ahead of us. Enjoy the holidays, enjoy your family and friends, reach out and say hello and invite a fellow IFMA member to lunch, stay in contact and be involved.

Happy Holidays and I'll see you at our next event.

## IFMA Seattle Members Receive Scholarships to BOC® Training

Seven IFMA members from the Seattle and South Sound chapters received tuition scholarships from the Northwest Energy Efficiency Council (NEEC) to attend Building Operator Certification - BOC® training. The scholarships were funded under a Department of Labor grant for the Sound Energy Efficiency Development (SEED) project to be implemented by a strong regional partnership of employers, labor organizations, Workforce Development Councils, One Stop Career Centers, and community and technical colleges across a five-county area. SEED grant funds provided tuition scholarships for facilities professionals, veterans, incumbent workers, and people with employment barriers for entry to middle-skill energy efficiency and assessment occupations, placing them in existing jobs openings and in jobs created through the investment of stimulus funds.

BOC® is a national certification program providing technical training and skill enhancement in energy efficient building operation and maintenance practices. More information: [www.theBOC.info](http://www.theBOC.info)

The built environment today accounts for close to 50% of greenhouse gas emissions, and offers one of the richest opportunities in our region to realize energy efficiencies that will protect our environment while generating job openings in the skilled trades and a wide range of professional/ technical occupations.

IFMA members participating in the SEED scholarship program registered themselves or their employees for BOC® Level I and II courses in Seattle, Renton and Lacey.

Stephanie Erickess, Seattle Public Library  
Myrna Frasier, CFM, Frank Tobey Jones  
Kathleen Hite, CFM, Seattle Cancer Care Alliance  
Barry Holldorf, CFM, Highline Community College  
James Johnson, CFM, FMP, Medtronic  
David Ling, CFM, Benaroya Hall  
Alan Maxey, CFM, CFMJ, Experience Music Project

## Join the IFMA Energy Challenge - ENERGY STAR®

Are you benchmarking your building's energy performance? If so, consider joining the IFMA Energy Challenge. IFMA is teaming up with ENERGY STAR® to encourage all facility professionals to track their progress as they work toward a goal of reducing their organizations's measured facility energy use by 15 percent. IFMA has created a master account within the EPA's ENERGY STAR Portfolio Manager and asks facility professionals to create their own accounts, add information about their facilities and share that information with IFMA.

By measuring facility performance in a consistent manner, benchmarking energy and utility use, and sharing and implementing efficiency measures and best practices, ENERGY STAR can help organizations save money; reduce greenhouse gas emissions; improve facility performance; and qualify for tax incentives and rebates. In 2008 alone, Americans saved \$19 billion on their utility bills with the help of ENERGY STAR. More information: [http://www.ifma.org/daily\\_articles/?pg=031610](http://www.ifma.org/daily_articles/?pg=031610)



## Member Spotlight

**Kristine (Kris) Jackson, CFM, Professional Member**  
 Facility Manager, Demand Media

by Annette Bailes, CFM

Kristine (Kris) Jackson has lived in the Seattle area since 1999, and has recently become employed at Demand Media in Bellevue, serving as their Facility Manager since August 2010. She has been in the facility management field for about 10 years, and advises that her biggest challenge is the ever-present one: getting management and employees to fully understand what facilities management is and the important role it plays in the successful operation of the company, not just janitorial functions or administrative assistance. She loves the diversity that an FM job presents each and every day, and considers this a unique field of work.

Kris joined IFMA originally in 2003, but then was inactive, and re-joined in 2005. During a recent period of unemployment, she took advantage of the time to study for the CFM and successfully passed the examination in October 2009. Even though she is a relatively new CFM, and a little unsure of its direct impact on her career at this point, she feels it will definitely pay off in the long run. She achieved the CFM designation for her own personal satisfaction, but believes that her employer will soon find the value she brings to their company through her educational efforts for certification.

Kris has a husband and 2 daughters (ages 22 & 6 – such diversity!!!). She followed her husband to Washington state 11 years ago when he made a job change, and has previously worked in the criminal justice area (from both a prosecutorial and defendant's side), in software development and internet companies. She graduated from Boise State with a degree in Criminal Justice Administration.

Kris holds the position of co-Chair of Education for the Seattle Chapter of IFMA, and looks forward to being more involved in its chapter programs for members and prospective members.

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## IFMA Associates + Tapper Jabber Event

### The Value in Partnering

By Cindy Strickland, Associate Member

Western Regional Sales Manager, Trendway Corporation [www.trendway.com](http://www.trendway.com)



On September 21, 2010, your local IFMA chapter put a new spin on our Tapper Jabber Event. The theme was **“Looking to partner to be more effective and efficient?”** The idea was to help our Professional Members know what products & services are available to them so that they can use the resources within our IFMA Chapter to help them be more effective & efficient in their position. One of the things we focused on was how important a strong vendor relationship can be. The Associate members shared how their products or services align with IFMA's current 9 Competencies: Operations & Maintenance, Real Estate, Human & Environmental Factors, Planning & Project Management, Leadership & Management, Finance, Quality Assessment & Innovation, Communication, and Technology.

It was a small group of attendee's but we had a good time getting to know more about how our members businesses can assist the Facility Manager's profession. Approximately 8 Associate members spoke for 5 minutes in a round robin “speed dating format” and noted key take-aways that would come in handy for the “test of recall” that we did at the end of the meeting.

There were some nice prizes for those who answered the questions correctly. The gifts were donated by the Associate Members. The venue was the Parlor Collection in Bellevue which was a wonderful host for our event providing a relaxing environment with fabulous appetizers and beverages. We hope to see you at the next event!

## Service Point Platinum Sponsor 2010

Service Point was founded in 2003. Originally headquartered in Portland, Oregon we now serve corporate customers in Oregon, Washington, Arizona and Utah.



Service Point provides the only scientifically proven cleaning system process designed to reduce custodial costs, improve health and cleanliness, increase safety, minimize environmental harm, and deliver consistent results. In fact, the standardized cleaning process we use:

- Has been proven to significantly reduce custodial costs while dramatically improving the level of cleanliness.
- Is the only process that has been validated as an effective High Performance Healthy Cleaning Program in a major, publicly funded university study.
- Is the only system that describes HOW we get cleaning results.
- Has been used in quality programs for the Boeing Company and Sandia National Labs since 2002.
- Has been benchmarked as a best practice for cleaning operations by a large end-user group.
- Has won numerous environmental and “green” awards and exceeds LEED qualification requirements.
- Recognizes custodial workers with certification programs, train-the-trainer courses, and outstanding cleaning worker of the year awards.

We differ from many janitorial organizations in the way we design and manage the cleaning program for your building, train our employees and ensure compliance with safety regulations. Additionally, we track a number of key metrics within our daily services that many firms find difficult to get their arms around. This data provides a level of transparency that ensures we are delivering a healthier, safer, cleaner and more productive working environment for our customers' employees.

Additionally, all Service Point employees complete our Boot Camp Training prior to working in a building we serve. Boot camp training is 16-hours of intense hands-on training focused on proper cleaning techniques, equipment use and maintenance, chemical mixing, and safety. Our Boot Camp Training(s) are open for all existing and prospective customers to participate in. In fact, we had the Mayor of Salt Lake County participate in our Boot Camp Training for the 400,000 square foot Salt Lake County Government Center.

Although we have been IFMA members for a number of years, we make the commitment to participate at a higher level in the last couple of years. The value we receive through our membership and participation through networking opportunities, educational series, and fellowship is simply unmatched. We recently attended a regional IFMA Symposium and were overwhelmed by the amount and quality of the data being provided. Simply put, we are far better educated about the issues facing Facility Managers (our customers) because of our involvement with IFMA.

If you would like to learn more, we would love to hear from you.

[toml@srvcpoint.com](mailto:toml@srvcpoint.com) / 206-447-1414 / [www.srvcpoint.com](http://www.srvcpoint.com)

## Thank You to the rest of our 2010 Sponsors

### GOLD LEVEL





## Third Annual Texas Hold’Em Tournament A Big Success!

Another successful Texas Hold’Em Tournament was held at the CORT Furniture showroom in Tukwila on October 21. The Associates Member Committee put together a really enjoyable, relaxed evening. We had 55 in attendance with great salmon/prawn chowder served up by Chef Richard from Service Master of Seattle. Beer, wine and fresh water provided by Andrew Didier – Pure Water Technology; wine was served up courtesy of McCarthy and Schiering Wine Merchants with Kelly Torrance providing wine serving and tasting tips.

If you did not attend plan on it for next year; no experience in poker playing required. It’s a fun evening to get to know other Associate and Professional Members.

Nick Mangini from Graebel, pictured above right, was our tournament coordinator who kept the play moving and on pace.



### We had some very serious players this year, and at the end of the night the following winners:

1<sup>st</sup> Place Walter Winter, MyOffice  
iPod, Provided by Jody Runge – Restorx

2<sup>nd</sup> Place Dave Rekevics, GCA Services  
\$100 Gold Class Cinema Gift Card, Provided by Erin Barr – Service Master

3<sup>rd</sup> Place Fred Doner, Water Engineering Technologies  
2 Tickets on the Glass for Seattle Thunderbirds, Provided by Nick Mangini/Pete Gillespie -- Graebel



## 2010 Ryder Cup Golf Outing a Smashing Success!



Over 135 players attended the 13<sup>th</sup> Annual Greater Seattle Chapter Golf Outing on September 15<sup>th</sup> at Redmond Ridge on a great Wednesday morning. Anytime you get to play golf on a Wednesday morning, it's GREAT!

This year's Ryder Cup theme, and the three format play that was actually used at the Ryder Cup (scramble, shamble, and alternate shot scramble in our case) provided all the inspiration needed to add a new wrinkle to the famous "hit and giggle" outing of past years. Our post-event surveys showed that some folks loved it, some preferred the traditional scramble more, but once again, everyone had fun.

We would like to take a moment and thank all of our past and new Sponsors. Along with product and service information, they provided some interesting side games with super prizes as well as great food and beverages.

All our golfers received a hi-tech Nike golf shirt, golf balls, ball markers, and a splendid micro-fiber golf hat amongst other goodies. A fair number of folks cashed in their raffle tickets for some great golf gear, sports tickets, furniture, and electronics. One extremely lucky individual won both the wine wagon and the large flat screen TV – in two separate raffles – I'd venture to say that was the best \$45 he ever spent!

Proceeds from our Golf Outing (about \$10,000) are used to support the Facility Management profession through Scholarships, our Seattle Chapter Intern program, and we also support a local charity – Habitat for Humanity of East King County this year.

Thanks to all of our participants, sponsors and especially the volunteers and the IFMA Seattle Golf Committee for making this such a great event. Next year's event is scheduled for Wednesday, September 14, 2011. Save the date now!



## FM Professional Development in 2010

by Scott Graebke, Professional Member, Facilities Supervisor at Avtech Corporation

Last week, I watched Monty Python and the Holy Grail for the first time in many years. In one scene, the Knights who say Ni demand a shrubbery and that King Arthur cut down the mightiest tree in the forest with... A Herring! "That sounds like one of my budget review meetings," I thought.



In 2004, I was invited to take over the Facilities Management of a manufacturing company of about 100 people, where I had previously worked as a manufacturing engineer and supervisor. I thought, "Sure, I can do that." I spent the next 3 years working 80 to 90 hours per week struggling with a culture that embraced the reactive mode and with my own inexperience, while completely unaware that other people did this work and already knew how to get "there" from "here."

Early this year, I joined the Greater Seattle Chapter of IFMA and enrolled in the UW's FM Certificate Program after finally realizing that there has to be a better way. I decided to seek out the people who know what that way is. Among the common threads I've encountered in a number of texts and talks is that FM is a young profession and as such it is different everywhere. Many of us stumbled into FM by being the smartest wrench turner at our companies. For many of us our greatest struggle is to make the transition from knowing how to get things done to knowing how to make sense to and understand the thinking of the business managers that we work for. It certainly is the main struggle for me. So how do I make that transition? How do I establish myself with business managers who might distrust my analyses and recommendations based on my background or the fact that FMs didn't exist when they were coming up in their fields? How to I establish credibility?

When I find out about a new tool that will make me better at my job, I want it yesterday and I want the solid gold model with all the blinking lights and the sound that goes, "bing." After attending the IFMA Finance Competency Course in July /2010, I realized that I just learned 3 months worth of UW coursework in two days. That's pretty close to yesterday, and the instructor, Jon E. Martens is the solid gold model. Not only did I learn much faster, but I learned from a very experienced and successful practitioner which is a big plus for me. Jon uses his wealth of experience to not only teach the subject matter, but to change the perspective of his students and give them the foundation to push themselves to a greater understanding.

As FMs, we are in a position to be immensely creative in adding value to our function in ways that our managers don't expect or even know to ask for. If you are not sure what I'm talking about or are looking for ideas, get in front of Jon Martens for a couple of minutes. Our Seattle IFMA Chapter has been very generous in bringing Jon to us for the IFMA courses and Jon has been very generous with his knowledge and encouragement. At \$350 - \$395, 2 days of face time with this man is a screaming deal. I plan to attend more of these courses and I expect I could keep learning from them throughout my career.

For me, attending the Finance and Real Estate courses have simultaneously shown me how much I didn't know while giving me the knowledge and confidence to apply for the CFM exam which I hope to pass before the new year. I took advantage of Jon Martens presentation in October/ 2010 of the CFM Review sessions.

I hung my certificates from the courses last week. They look good in my cube and management has noticed them and taken an interest. Salary review season is coming up. I'll be bringing those to the table with me.

## How to Achieve High Performance Buildings – for Bottom Line Results

by Warren Michelsen, District General Manager, TRANE

Building owners have a unique opportunity to ensure that their buildings achieve high performance and help impact the bottom line in a positive way. To start, given that about one-third of a building's energy consumption is related to the heating, ventilation and air-conditioning systems, a 10% savings of these costs could go a long way in helping your bottom line in today's economic environment.

Here's how building owners can achieve high-performance objectives to improve energy and cost efficiencies while providing a more comfortable, more productive environment for occupants:

Typical maintenance involves going through a fixed schedule task checklist. In contrast, the high-performance approach focuses not on calendar-driven tasks but on desired high performance outcomes. This offers the opportunity to redefine building conditions and optimal performance of systems and equipment.

To start, work with a building systems specialist to conduct a review of building and operational goals, and carry out a diagnostic or analytical evaluation that targets existing and potential trouble spots or "gaps" that could prevent organizations from achieving their primary business goals. This evaluation could serve as a baseline analysis and the starting point for a continuous commissioning program, which is a regularly performed validation of system performance to assure it meets all design standards and specifications. In new buildings this typically begins in the design phase – and ideally it continues through the building's lifetime.

- Conduct an energy audit to evaluate a building's HVAC load, lighting and water usage, and the building's entire baseline utility consumption. This audit will help target areas to improve performance and conserve energy.
- Evaluate where energy is being used, perhaps excessively, where maintenance or repairs may be necessary and where it might be necessary to consider capital investments to improve energy efficiency or performance. Also take a look at system operating schedules or scheduled building activities and look for other opportunities to cut consolidate use and conserve energy.
- Adjust and evaluate performance of building controls for maximum energy savings. Integrate building comfort with efficiency by coordinating lighting and HVAC systems use with building operating hours and event schedules. Doing so can reduce maintenance time and lower utility costs through monitoring and performing regular system diagnostics. Evaluate the capabilities of current unit controllers and building management system components. Often a few simple upgrades can have a significant impact on overall energy usage.
- Conduct monthly checkups to assure high performance with clear energy consumption objectives. This can be easily done with a performance-defining outcome checklist that determines the activities required to assure sustained, design performance.
- Evaluate savings opportunities by heating with multiple fuel sources. Often you can realize utility savings through reduced energy rates by heating with multiple energy sources such as electric, gas, oil and propane. Flexibility in heating energy choices allows building owners to heat with the most cost-effective fuel source.

## High Performance Buildings, continued . . .

- Negotiate competitive rates via new procurement processes. Research competitive agreements with retail power and gas marketers, also known as “ESCOs,” to take advantage of post-peak energy prices. Keep the building’s load demand as level as possible because lower daily peaks reduce demand, which results in more favorable pricing. In non-regulated areas, many electric utilities offer lower rates during off-peak periods, often at night. Perform a complete rate analysis on all utility meters and take advantage of diminishing non-critical loads at peak periods to prevent temporary electrical demands from creating higher annual energy bills.

Performance-based maintenance improves system reliability and reduces risk and owner cost by assuring a full and productive life to systems, offers the convenience of planning when work should be done, reduces unplanned downtime and productivity losses due to unexpected and costly component or equipment failure, and reduces potential negative environmental impacts, such as refrigerant or oil leaks.

With the economy in a constant spotlight and your company’s bottom line under a consequent microscope, efficiently managing your building’s seasonal changeover is more important to organizational business objectives than it has been in nearly a decade.

You may never have a better opportunity – or a more captive audience.

For more information, contact: Warren Michelsen, District Manager, TRANE, Redmond, WA, at [wmichelsen@trane.com](mailto:wmichelsen@trane.com) or 425.643.4310.

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## Save the Date! 15th Annual IFMA Seattle Education Symposium with Tradeshow!

“In the Trenches -- What Makes a Successful Facility Manager”

March 10th, 2011  
Lynwood Convention Center

**From courses to webinars, click here to see this month’s  
education opportunities!**

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### Education Committee

Kristine Jackson, CFM, co-chair, Demand Media

Chris Lewis, CFM

Position open for co-chair

Todd McGuire - Glumac

John Benny, CFM - McKinstry

Cynthia Putnam, CSBA - Putnam Price

Trisha Dvorak - University of Washington  
(FM online program)

Linda Gettman - Apex Facility Resources

Swarn Soldate, CFM - Enterprise

## Intern Report

In the interest of supporting new ways to develop the facility management profession the Seattle chapter created a chapter-sponsored internship program. These are the key elements of the program:

- Interns will be students in good standing in a 4-year university-level FM program where internships are required to graduate.
- Potential interns are solicited through the university placement offices, internship coordinators and IFMA student chapters.
- Chapter members are solicited and competitively judged on the basis of the quality of internship experience they can provide.
- Once the participating organization has been established, the applying students are screened and interviewed by the organization's supervising FM and the chapter intern coordinator.
- Intern applicants are ranked and offered the position in that order (students may have other employment options or timing issues) until an intern commits.
- A three-way contract is signed between the intern, the sponsoring organization, and the chapter. The contract spells out the requirements and contributions of each.
- The chapter commits a \$5200 stipend for a 9/10-week internship.
- The sponsoring organization provides transportation and housing support if needed, and at a mutually-agreed level.
- The sponsoring organization supports the intern's participation in chapter events and programs that occur during the internship. There are no meeting fees involved in this.
- The intern also participates in the chapter on an ad hoc basis.
- Written reports and feedback are required from both parties.

### **What follows is the summary from the intern's perspective:**

Greater Seattle Chapter of IFMA Internship Report - Devin Cammack

Coming into this internship I had a number of expectations about how it would function for me and for the sponsoring organization, Benaroya Hall. I expected to dive right into the work and have an engaging opportunity for learning and providing quality work through the skills that I have learned up to this point. I also expected to interact with many different members of the chapter and create a network of contacts of professionals in the area. As for the work at Benaroya Hall, I was expecting to work mostly on their new CMMS and its implementation. I thought I would be shown what I need to do, then let loose to get it done in the best way possible. My expectations about this internship were definitely fulfilled as I was given great freedom in how I approached and accomplished the tasks that were given to me. Although I expected to work primarily on the CMMS, I actually worked on it a little, but spent a considerable amount of time on other various projects that came up. What we thought I would do and what I did do were different, but it was a great experience as other needs came up and I had the ability to help solve them and provide beneficial work for Benaroya Hall. As for networking with the local members, I feel I had a great opportunity to meet members and speak with them about what they currently do.

I worked on projects ranging from updating and optimizing the accessibility of a number of their inventories to doing hands-on work with the buildings engineers. The range of work complemented what I have been learning in school. I felt that what I worked on projects and tasks that will be addressed in any future job I hold making me be more prepared to meet my employers expectations.

The ability to attend the chapter events this summer was a great opportunity for me to see how a non-student chapter functions. In particular, attending the board meetings was one of my favorite things about this internship as I got to see the perspective of how to lead a large chapter, and see what are the real concerns for a large IFMA chapter. Having served in the presidency for our local student chapter, I had some idea of how a chapter operates, but after attending those meetings I realized the many different issues that will occur in a large chapter, and how to help solve those problems. Attending the chapter meetings was also great. It gave me a great opportunity to meet other professionals and speak with them about what they are currently doing and also to explain to them about what I am studying. I was able to create a network of contacts for the future.

## Intern Program, Continued. . .

### And here's the perspective of David Ling, CFM, Facilities Director at Benaroya Hall:

When first approached with the idea of being the pilot organization to participate in the IFMA Seattle - Intern Program I was immediately intrigued. Having participated in an intern program before when I was at Philips Oral Healthcare, I knew that it could be very beneficial to the organization, but it also demanded a lot of upfront planning and organization as well as a considerable amount of personal time to dedicate once the intern was onboard. I also knew from experience that the selection of the right candidate was key to the success of the internship. An intern needs to be patient, flexible and have the ability to adapt to a new environment very quickly. Devin had all of these qualities, plus many other technical skills that were demonstrated while here at Benaroya Hall.

As Devin has mentioned, our first goal was to have Devin working almost fully on the new CMMS that we had just begun implementing for the engineering team. But as in most Facilities, priorities can change from day to day, and sometimes even hour to hour. While he was able to get a good start on the loading of data sheets for our CMMS, we very quickly learned that we had several other projects that needed to be completed, before we could successfully launch the new system. Devin was very adept at switching from one project to the next, and was able to self direct himself, when the rest of the team was working on other projects.

During his time with Benaroya Hall he was able organize a FF&E database, with hyperlinks to photos of the items which benefited not only Facilities, but also our Sales team as they worked with clients on layouts for their events. He organized our key system into a database to provide faster and more accurate response to requests. The internship was a success for us as an organization and I hope a very good learning experience for Devin. I would highly recommend that other organizations open themselves up to this experience, as it truly was enjoyable.

## Officers

### president

David Longmire,  
Union Bank

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### vice president

Lynn Clark, CFM, LEED AP BD+C  
ArchEcology

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### secretary/treasurer

Linda Gettman  
Apex Facility Resources, Inc.

tel: 206.686.3357  
fax: 206.932.1198

### director at large

Casey Cluff, CFM  
Corporation of Presiding Bishopric

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### immediate past president

Peter Renner, CFM  
City of Renton

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### chapter administrator

Lianna Collinge, CAE  
Katie Bohocky  
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**MEMBERSHIP MAKES A DIFFERENCE**

**The Greater Seattle Chapter of IFMA**

**Mission Statement**

“The Greater Seattle Chapter is a professional organization dedicated to advancing and promoting the facility management profession through informational and educational interaction.”



**YOU ARE THE INDUSTRY**

**Membership Drive Incentives:**

- Current members will receive a \$20.00 VISA card for each Professional or Associate member they recruit during the membership drive.
- Any new members who join during the program will receive a certificate for free attendance at one Chapter meeting.
- For each new Professional member that a current member brings in they will get two entries and for every new Associate member one entry into a Grand prize drawing. The Grand prize could be registration fee for World Workplace, or an ipod.
- Allow a potential new member one free entry to one of our events for a meet and greet.

**IFMA Works For You**

*The Voice of the Facility Management Industry*

**Membership Benefits:**

- Broaden your Facility Management skills
- Ability to acquire professional certification through IFMA's CFM (Certified Facility Manager) program.
- Networking opportunities with other industry professionals.
- Local facility tours - find out how your peers run their operations.
- Webinars about various facility issues.
- Publications and conferences.
- Access to FM Job Databases Internationally and Local.
- IFMA Local and International websites and Newsletters.
- Access to trusted facility vendors.
- Monthly Educational Programs.
- The Seattle Chapter Spring Educational Symposium
- And much more!

**CONTACT** ▼

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[www.ifmaseattle.org](http://www.ifmaseattle.org)

Join today at [www.ifma.org](http://www.ifma.org) to take advantage of every opportunity we offer to become a leader in Facility Management.

**International Facility Management Association – The Greater Seattle Chapter**

**Member Recognition**

**Welcome New Members**

Erin Barr, ServiceMaster  
 Gary Ellis, ASI | Singage Innovations  
 Jeanie Chapman-Murphy, J+J/Invision  
 Michael Impala, Microsoft Corporation  
 Roger Capestany-Gonzalez, BNBuilders  
 Thomas O'Day, Port of Seattle - Sea Tac International Airport  
 Jake Stamp, Able Building Maintenance Co.  
 Richard Kennard, Precision Door Service  
 Joseph Gipe, Boeing Employees' Credit Union  
 John Naismith, Lutron Electronics Co. Inc.  
 Gary Vota, Seattle Children's  
 Travis Brown  
 Ronald Loos, Grubb & Ellis  
 CJ Kraber, WB Games, Inc.  
 Phillip Goodman, Skanska  
 Robertito Raymundo, Fred Hutchinson Cancer Research Ctr  
 Steven Barker, Community Health Plan of Washington  
 Richard Harper, Moving Link Commercial

**Anniversaries**

**1 YEARS**

Douglas Stratton, CFM LDS Church  
 Stephanie Erickess, The Seattle Public Library  
 Swarn Soldate, CFM, Enterprise Rent-A-Car  
 Neil Sainsbury-Carter, CEM, Resound Energy  
 Sharon Lorenzo, Pacific Medical Centers  
 Adam Swan, Pacific Medical Centers  
 Elizabeth Sumption, CPM, Big Fish Games  
 Thomas Goett, LEED AP, GLY Construction  
 Christopher Pressey, PE, LEED AP,  
 Property Management & Investments  
 Tiffany Timmons, Google, Inc.  
 Arlin Hope, CFM, LDS Church  
 Thomas Wilcox, Bill & Melinda Gates Foundation  
 Brad Baker, McKinstry Co.

**2 YEARS**

Jeffrey Martens, Starbucks Coffee Company  
 Todd McGuire, PE, Glumac  
 Clark Rider, Bill & Melinda Gates Foundation  
 Casey Cluff, CFM, Corporation of Presiding Bishopric  
 Paul Youngedyk, City of Renton  
 Brett Coffman, CE3 Services, LLC  
 Cherie Hodzic, Servicemark Tenant Services  
 Walter Linder, Mark G Anderson Consultants

**3 YEARS**

Kristie Logan, Seattle Cancer Care Alliance  
 Patrick Kirkbride, Avande  
 Ann Crawley, US General Services Administration  
 Paul Meyer, US General Services Administration  
 Nicholas Mangini, Graebel Movers, Inc.  
 Anne Miller, Bank & Office Interiors

**Anniversaries (cont.)**

**4 YEARS**

Steve Hahn, Pacific Modular, Inc.  
 Robert Carr, Pierce County Facilities Management  
 Lynn Clark, CFM, FMP, LEED AP, ArchEcology  
 Curtis Bain, Fred Hutchinson Cancer Research Center  
 Joseph Mininni, Bentley Prince Street

**5 YEARS**

Al Kinisky, CFM, PMP, SAPM, Concur Technologies  
 Michelle Keen, CFM, Enterprise Rent-A-Car  
 Gary Mueller, EHS Design, Inc.  
 Gregory Stroh, City of Renton  
 Julia DeRuwe, CPM, Olympia School District  
 Jon Fenton, Concur Technologies

**9 YEARS**

Rod Ferris, Ferris/Turney General Contractors, Inc.  
 John Brandt, Bill & Melinda Gates Foundation  
 Laurinda Steele, Cort Furniture Rental

**11 YEARS**

Diane Faulk, CFM, Pacific NW National Laboratory

**12 YEARS**

David Ling, CFM, BH Music Center  
 Cynthia Putnam, Northwest Energy Efficiency Council

**12 YEARS**

R. Kruse, DLR Group

**14 YEARS**

Jay Harmeyer, MBI Systems

**15 YEARS**

Dean Baker, CFM, McKinstry Company

**16 YEARS**

William Butler, Snohomish County

**18 YEARS**

G. Richard Wilkerson, Jones Lang LaSalle  
 Gregory Jones, CFM, GA Jones & Associates Inc.  
 Judith Moratti, PEMCO Insurance  
 William Archer, Jr., RPA Washington Dental Service

**19 YEARS**

John Benny, PE, CFM, McKinstry Company

**21 YEARS**

Loren Steel, CFM

**Committee Chairs**

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IFMA is the premier professional association for facility management. Representing the largest community of FM professionals on the planet, IFMA membership comprises 18,000 facility professionals worldwide.

The Greater Seattle Chapter of IFMA serves to support our members on a local basis. Our Vision is to be an organization that fosters social interaction and opportunities for personal and professional growth within the facility management industry.

For more information or to contact us, please visit our website at [www.ifmaseattle.org](http://www.ifmaseattle.org).